navitend

CASE STUDY

REAL ESTATE

Software selection

Property Management Firm

The challenge

A growing property management firm had outgrown their legacy database and accounting solutions. Information about properties, tenants and finances lived in separate places, reporting took manual effort, and the systems couldn't keep up as the portfolio grew. Choosing a replacement was a major decision: the wrong package would be expensive to undo.

navitend's role

navitend met with the firm's management team to assess both their current needs and their anticipated growth path. With a solid understanding of where the company was and where it wanted to go, navitend evaluated the software available on the market and narrowed the field to the packages that fit. We organized demonstrations, compared the finalists on features, cost and vendor support, and helped plan the move of data out of the legacy systems.

The result

After a careful selection process, the firm chose a vendor and successfully negotiated contracts. Today the new software is deployed, with property, tenant and accounting information in one system, and our client is poised for growth with a solid information infrastructure.

Talk to a person, not a ticket

Tell us what's going on. We'll listen, ask good questions, and give you informed and experienced guidance.

Book a Call

Call 877.448.0070

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