navitend

CASE STUDY

ENGINEERING & PROFESSIONAL SERVICES

Infrastructure and consulting

Pharmaceutical Training Firm

The challenge

A start-up firm offering strategy and training services to the pharmaceutical industry was growing quickly. Their team needed dependable email, project management and file sharing, often while traveling to client sites. As a start-up, they wanted to avoid buying servers and hiring I.T. staff before the business needed them.

navitend's role

navitend consulted with the client to identify the best-fit cloud solutions, including hosted email and cloud-based servers. We compared the options on cost, security and how well they would scale as the team grew, then set up the chosen services, moved the existing email and files, and connected each person's laptop and phone. We documented the setup, so adding a new employee is a short, predictable checklist, and we stayed on as their support team.

The result

This client is growing with confidence that their infrastructure is capable and right-sized for their needs and budget. Their consultants can reach email and files from anywhere, the firm pays only for what it uses, and the infrastructure grows with the team without a new hardware purchase.

Talk to a person, not a ticket

Tell us what's going on. We'll listen, ask good questions, and give you informed and experienced guidance.

Book a Call

Call 877.448.0070

www.navitend.com