navitend

CASE STUDY

NONPROFITS · HEALTHCARE

Helped save money in licensing fees

100+ year non profit

The challenge

A new client was running an internally hosted(!) email server along with full Microsoft Office licenses. In order to upgrade their licenses, this 100+ year old organization was facing tens of thousands of dollars in licensing fees. Going to the cloud looked daunting, and for good reason. The sheer number of licenses required times the non-trivial monthly subscription fees made a server refresh look reasonable on the spreadsheet.

navitend's role

navitend advocated for the organization to receive non-profit status with Microsoft to obtain Microsoft 365 pricing at greatly discounted rates. Obtaining this non-profit status reduced their operational spend by tens of thousands of dollars and freed up budget for much-needed infrastructure improvements, and more importantly, kept funds directed to benevolence care, in line with their mission.

Client benefits

This organization can keep their resources focused on their mission and at the same time enjoy best-in-class email and productivity software to run their organization. No compromise required!

Talk to a person, not a ticket

Tell us what's going on. We'll listen, ask good questions, and give you informed and experienced guidance.

Book a Call

Call 877.448.0070

www.navitend.com